

# Revolutionizing Commercial Insurance: The Transformative Impact of Artificial Intelligence Technology





## **Utilization of AI in Commercial Insurance**

Artificial intelligence (AI) is being utilized in various ways in the commercial insurance industry. Some of the common use cases include underwriting, claims processing, and risk management. Additionally, AI-powered analytics is helping insurers to gain insights into customer behavior and preferences, enabling them to offer better products and services. It has a wide range of applications that have led to increased efficiency, accuracy, and profitability for the industry as a whole.

### **Underwriting**

One of the most significant applications of AI in the commercial insurance industry is underwriting. AI has revolutionized the underwriting process by automating certain tasks, such as data analysis and risk assessment, allowing underwriters to make more informed decisions. This has resulted in faster and more accurate underwriting, improved risk management, and increased efficiency. In simpler terms, AI is now analyzing your online presence for risk factors which can lead to a raise in premium or even a decline in coverage. AI can also help underwriters determine appropriate premiums for policies based on risk factors and historical data as well as allow them to respond to emerging risks more quickly and effectively.

# **Claims Processing**

Al algorithms can analyze data from various sources to determine whether a claim is legitimate or fraudulent. This has led to faster claims processing and reduced fraud, which has resulted in lower costs and increased profitability for insurance companies. Al-powered claims processing can also improve customer satisfaction by providing faster and more accurate payouts. By automating certain parts of the claims process, Al can also help to reduce administrative costs for insurance companies. While there are still limitations to the use of Al in claims processing, the technology has the potential to significantly improve the efficiency and accuracy of the claims process in the commercial insurance industry.

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## **Utilization of AI in Commercial Insurance**

#### **Risk Management**

Al algorithms can analyze data from various sources to identify potential risks, such as natural disasters or cyber attacks, based on their severity and potential impact. This has allowed insurance companies to develop more effective risk management strategies, which has resulted in lower losses and increased profitability. Al can also provide real-time monitoring and alerts for potential risks as well as helping in creating a personalized risk management plan based on the individual customer profile and behavior.

#### **Customer Service**

Chatbots powered by AI can answer customer inquiries and resolve issues quickly and efficiently. This has led to improved customer satisfaction and reduced costs for insurance companies.

# **Advantages and Disadvantages**

#### **Advantages**

Outside of the benefits coming from underwriting, the claims process, risk management, and customer service; Al also improves the quality in other areas of commercial insurance.

- Better Pricing: Al can help insurers price policies more accurately based on personalized risk assessments.
- Increased Speed to Market: Al can help insurers bring new products and services to market more quickly.
- Data Analytics: Al can analyze large amounts of data to identify trends and insights that can improve business performance.
- Competitive Advantage: By leveraging AI, insurers can gain a competitive edge in a crowded marketplace.

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# **Advantages and Disadvantages**

#### **Disadvantages**

Using AI should not come without hesitation as there are disadvantages as well.

- Lack of human empathy and intuition in decision-making processes.
- Reliance on historical data may lead to bias and discrimination.
- Inability to account for unique circumstances and exceptions in underwriting.
- Potential for errors in data input and processing.
- Difficulty in explaining decisions to customers and regulators.
- Dependence on complex algorithms and models that may be difficult to understand or modify.
- Cybersecurity risks associated with storing and processing large amounts of sensitive data.
- Legal and ethical concerns around privacy and data ownership.

# **Future Uses**

## **Future Applications of Al**

Al transforms commercial insurance with automation, fraud detection, and enhanced risk assessment. Future advancements in machine learning will refine predictions, enabling tailored coverage and improved customer experience. Al may also lead to innovative industry-specific products.

#### **Conclusion**

Al in commercial insurance has transformative potential. It streamlines operations, cuts costs, and enhances customer service. Yet, striking a balance with human expertise and empathy remains crucial. As technology evolves, insurers must innovate to stay competitive.

In case you were wondering: Yes, AI did facilitate in writing this white-paper.



#### **About Professional Insurors**

Professional Insurors has a distinct and rich history that starts in 1977. Over the course of 45 years, our philosophy continues to remain the same: concentrate on specialized areas and bring excellent service and products to our clients. Our employees are our most important asset, and we have an employee first culture where they have a career path and look to future opportunities and personal growth.



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